

Crocker Real Estate Symposium Virtual Conference

Thursday, September 9, 2021

12:00 PM – 5:00 PM (3.75 hours General MCLE)

[Register Here!](#)

Proudly presented by the Real Property Law Section of the California Lawyers Association and the Real Property Section of the Los Angeles County Bar Association



The Post-COVID Financing Market – Why Are We So Busy?

There is a flurry of activity in commercial real estate finance despite the pandemic's persistence. This finance-oriented panel will delve into the cause of the increased volume of commercial real estate deals. In an effort to understand why finance is so busy, the panel will explore the broad variety of deals currently being done, prevalent types of capital and capital stacks, how interest rates have affected volume, and currently observed trends. The panel discussion will benefit from experienced professionals who represent the lender, borrower, and broker perspectives.

Panelists: Alilda Ferraro – Senior Legal Counsel, Wells Fargo Bank, Alina Mardesich – Senior Vice President, George Smith Partners, Michael Davis – Shareholder, Greenberg Traurig LLP

The State of the Commercial Leasing Market: How Landlords and Tenants are Returning to and Repurposing Space

Join this panel comprised of experts representing the landlord, tenant and broker perspective for a lively discussion of how retail, office and industrial spaces are being creatively re-imagined, moving towards economic recovery in this post-pandemic environment. Topics will include emerging trends in commercial leasing, the status of different asset classes, and the effect of the pandemic on technology applications.

Panelists: Shireen Enayati, VP Leasing, Unibail-Rodamco-Westfield, Nadine Watt, CEO, Watt Properties, Owen Fileti, Managing Director, Raise Commercial Real Estate, Javier F. Gutierrez, Partner, Stuart Kane LLP

The Not So Affordable Housing Crisis: Needs, Challenges and Possible Solutions

The need for the development and preservation of affordable housing in California is undeniable and while there are government incentives to provide for such purposes, developers still face many challenges. Our panel of speakers, who bring multiple perspectives to this issue, including those of developers, investors, attorneys, city officials and neighborhood communities, will address those needs and challenges and offer some solutions based on personal experience working on specific projects.

Panelists: Rochelle Mills – President, Innovative Housing Opportunities, Ada Arevalo – Founder/CEO, Impact Capital, Gillian van Muyden – Glendale City Attorney, Benjamin Reznik – Partner, Jeffer Mangels, Paul Habibi – Founder/Principal, Grayslake Advisors; UCLA Professor

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